


2020 DISCOUNT SCHEDULE
LANDSCAPE CONTRACTOR SERVICES

 <i>Better Plants. Better Advice. Better Results.</i>	(04)	(05)	(06)	(08)	(09)
	Landscape Contractor ≥ \$30,000	Landscape Contractor ≥ \$15,000	Landscape Contractor ≤ \$14,999	General Contractor	Maintenance/ Gardener
Moana Grown Plants					
Container Trees, Shrubs, Roses	43%	35%	30%	20%	15%
Balled and Burlapped Trees (B&B's)	35%	30%	25%	20%	15%
Perennials, Grasses, Vines, Annuals	35%	30%	25%	20%	15%
Outside Vendor Plants					
Trees, Shrubs, Roses, Small Fruit	30%	25%	25%	15%	10%
Perennials, Grasses, Vines	30%	25%	20%	15%	10%
Annuals, Vegetables, Herbs	25%	20%	20%	15%	10%
Indoor Plants, Bulbs, Water Plants, Seeds	20%	15%	15%	15%	10%
Dry Goods					
Bagged Goods	15%	15%	15%	15%	10%
Wild Birds Unlimited	20%	15%	15%	15%	10%
Dry Goods (fertilizers, chemicals, irrigation)	15%	15%	15%	15%	10%
Gifts	20%	15%	15%	15%	10%
Fountains, Statuary	25%	15%	15%	15%	10%
Furniture	20%	15%	15%	15%	10%
Pottery	20%	15%	15%	15%	10%
Garden Ornaments	15%	15%	15%	15%	10%
Florist (excludes wire service orders)	15%	15%	15%	15%	10%
MOANA ROCK					
Bulk Rock/Soil/Natural Stone	15%	10%	10%	10%	10%
SPECIAL SERVICES					
Direct Drop, Quoted per order, \$5k minimum	YES	YES	YES	YES	NO
MOANA NURSERY RESERVES THE RIGHT TO CHANGE ALL DISCOUNTS AND TERMS LISTED ABOVE.					